

EXHIBIT G



PRODUCTS SOLUTIONS FAIR™ CUSTOMERS RESOURCES COMPANY

SCHEDULE DEMO

CONTACT

Why Customers Choose **Safe** Over SecurityScorecard?

REQUEST A
TPRM DEMO

READ THE
DATASHEET

Why Customers Choose SAFE TPRM

Risk-Based TPRM

SAFE quantifies third-party risk in dollars and tiers vendors based on loss magnitude and likelihood, unlike size or revenue-based tiering.

AI-Driven Automation

SAFE automates data ingestion and analysis of security assessments and questionnaires to provide real-time, prioritized insights.

Unified TPRM Platform

SAFE integrates 3rd party and 1st party cyber risk in the same platform. It delivers unified TPRM "outside-in", questionnaires and "inside-out" assessments.

Built on Open Standards

SAFE's outputs are transparent and defensible, purpose-built on open standards such as FAIR™, MITRE™ ATT&CK, and NIST™.

Reduced Total Cost

SAFE provides a predictable flat-rate pricing model, supports cost-effective tech stack consolidation, and cuts third-party management expenses.



Who are your riskiest third parties in \$ terms?

Risk-based Third-Party Tiering

How can I look at all telemetry from threat feeds and third parties?

Comprehensive TPRM Approach

How about my own security controls?

Zero-Trust TPRM

What can I do? What can my third parties do to mitigate risk?

Prioritized, Actionable Insights

How can I automate this program?

Gen-AI-Powered Automation for TPRM

✓ Enables focus on the most critical vendors based on loss exposure tiering driven by vendor data access, network access, and resultant business interruption.

✓ Consolidated threat feeds, outside-in, questionnaires, and inside-out assessments of third-party cyber risk.

✓ Real-time visibility into how well first-party controls are configured to minimize third-party breaches.

✓ Prioritized, ROI-driven recommendations to reduce potential financial losses from the most critical vendor risks.

✓ Automation for data ingestion and security analysis, eliminating manual effort and enhancing the speed and accuracy.

✗ Difficult to identify the critical vendors.

✗ Only provides 'outside-in' but lacks holistic risk management.

✗ Not supported.

✗ Generic insights with less specificity to different risk levels.

✗ Utilizes limited automation, focusing more on manual processes for risk assessment.

How can I look at all risks together?

Simple, One-Platform Solution

Is it defensible and tunable?

Open Standards and Defensible

How can I manage my costs?

Flat Pricing Model

✓ Unified third and first-party risk management in a single platform.

✓ Leverages open standards, including FAIR, FAIR-TAM, FAIR-CAM, FAIR-MAM, MITRE™ ATT&CK, MITRE™ D3FEND, and NIST CSF

✓ Predictable, all-inclusive pricing that reduces costs by covering unlimited vendors without additional fees.

✗ Provides outside-in scores and some first-party risk management features but lacks the holistic risk management depth.

✗ Utilizes proprietary 'black box' methodologies.

✗ Cost increases with the increase in the number of vendors or assessments.

Comparison based on review done on May 2024.

"I am running blind on my third party risk."

- CISO of a Fortune 100 Healthcare Provider

SAFE revolutionizes third-party risk management, equipping CISOs with the power of real-time insights, automated assessments, and strategic actions across all third parties, fortified by an unparalleled Zero Trust approach.

See Safe in Action

SCHEDULE DEMO



© 2024 Safe Security. All Rights Reserved.

3000 El Camino Real
Building 4, Suite 200
Palo Alto, CA 94306

info@safe.security



Products

First Party Cyber Risk Management

Third Party Cyber Risk Management

Cyber Insurance

Safe vs Bitsight

Safe vs SecurityScorecard

Integrations

Company

About Us

Jobs

Customers

Partners

Press Releases

Security

Open Source

Resources

FAIR

Solutions

Security Research

Blog Articles

Webinars

Whitepapers & Guides

[Privacy Policy](#) [Cookie Policy](#) [Terms of Service \(Safe Enterprise\)](#)

Based on Open Standards:

